

FOR NON-BRIDES (or Restaurants or Booths):

Hi (insert winner's name)

This is (insert your name) calling from the (insert bridal show/booth or restaurant name) and Mary Kay. The reason why I am calling is to thank you for registering and to let you know your name was drawn for a \$15 gift certificate and a pampering session with Mary Kay Cosmetics!! Do you have a quick minute to talk?

Great!! Well, what your pampering session includes is: having your hands pampered with Satin Hands, being taught a great skin care program, and some fun glamour like mascara and lip gloss.

Which is better for you, _____ or _____? Great!! I have you down for (date) at (time). I will be there rain or shine, if you have something come up please call me right away at (insert your number).

Oh by the way, you can have your appointment by yourself and receive the \$15 gift certificate or if you have 3 adult women with you I will double the gift certificate to \$30. I will just give you a call a day or two ahead of time to check with you.

Thank you. I will see you on (date) at (time). Good Bye.